

July 18, 2007

Re: ECSA - 20 Foot Container Heavy Duty Surcharge - August 20<sup>th</sup>, 2007

Dear Our Valued Customers

Most likely you are aware of the fact that vessels have reached the maximum weight capacity recently due to increasing number of **Heavy 20 Foot Containers** on the westbound. This is causing liners to lose slots on the vessels.

In order to compensate for this unfortunate situation and enable us to provide high quality service, MOL has implemented the following **20 Foot Heavy Duty Surcharge (code:HVL)** on **East Coast South America (ECSA)** WB service as follows:

**Gross Container Weight \***

< 19 tons  
19 tons to 21.99 tons  
22 tons to 23.99 tons  
≥ 24 tons (subject approval)

**HDS Surcharge**

- no premium surcharge  
- USD 200 / 20 foot  
- USD 400 / 20 foot  
- USD 600 / 20 foot

This surcharge will start to be applied with effective BL date 20 August 2007.

\* **Gross Container Weight = Cargo Gross Weight + Tare Container.**

With best regards,  
MOL (Indonesia)