

MOL Liner  
27/F, Tower 1, Ever Gain Plaza,  
88 Container Port Road,  
Kwai Chung, N.T., HK  
5 June 2013

Subject : General Rate Increase – Far East Asia–Europe Westbound

Dear Valued Customer,

On 15 May 2013 we implemented a GRI effective as from 1 June 2013 on the Far East Asia–Mediterranean Westbound corridor and a GRI effective as from 1 July 2013 on the Far East Asia–North Europe Westbound corridor.

Rates have continued to erode at a pace beyond our expectations.

In order to preserve our service standards and restore financial viability we have decided to:

Effective from **1 July 2013** (Bill of Lading date) introduce a GRI for cargo moving from Far East Asia (including South East Asia and Japan) to the Mediterranean (East- and West Med, Black Sea & North Africa) at the below level:

- **USD 500 per TEU**

Increase the GRI amount announced on 15 May 2013 for the Far East Asia-North Europe corridor. Effective from **1 July 2013** (Bill of Lading date) the GRI applicable for cargo moving from Far East Asia (including South East Asia and Japan) to Northern Europe (Including UK/Ireland, Scandinavia & Baltic) will be at the below level :

- **USD 1000 per TEU**

The above GRI's are applicable to all commodities and equipment types.

If you have any questions do not hesitate to contact your local sales office. Contact details can be found on our website [www.molpower.com](http://www.molpower.com).

Yours faithfully,

MOL Management