

6 November, 2015

Subject: Asia-Europe Westbound General Rate Increase (GRI)

Dear Valued Customer,

We would like to inform you that MOL will implement a GRI for cargo moving from Far East Asia (including South East Asia and Japan) to Northern Europe (Including UK/Ireland, Scandinavia & Baltic) and the Mediterranean (East- and West Med, Black Sea & North Africa).

The above mentioned GRI will become effective from **1st December 2015** (Bill of Lading date) and has been set at **USD 1.000 per TEU**.

The GRI is applicable to all commodities and equipment types.

If you have any questions do not hesitate to contact your local sales office. Contact details can be found on our website www.molpower.com.

Yours faithfully,

MOL Management